



NEW LAWS 2019

LICENSING/EMPLOYMENT

- Unlicensed activity violations are now enforceable by the Attorney General, Commonwealth's Attorney, or City/County Attorney
- Unlicensed assistants can be either employees OR independent contractors

POA/COA PACKET

- The three-day clock starts running with receipt of even a partial packet!
- Make sure your buyers are aware of when their termination right ends

TELEPHONE PRIVACY

- "Responsible person" under the law is either the caller OR the person on whose behalf the caller is operating
- Telephone Privacy Protection Act restricts calls to between 8:00 a.m. and 9:00 p.m. local time – and "local" means where the person being called is located
- Broker or agent could be liable if someone else—like an unlicensed assistant or another agent—makes a call that violates the act